

## Message Text

UNCLASSIFIED

PAGE 01 LAGOS 08258 251443Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----066436 251842Z /43

R 251215Z JUL 77  
FM AMEMBASSY LAGOS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2476  
AMEMBASSY COTONOU  
AMCONSUL IBADAN  
AMCONSUL KADUNA

UNCLAS LAGOS 8258

E.O. 11652 : NA  
TAGS : BEXP, NI  
SUBJ : LAGOS TRADE: PUREWAY/ACCOMMODATIONS/SHIPPING

1. LAGOS PREWAY REP HERVE TECKAM TODAY RETURNED PARTICIPATION AGREEMENT WITH NAIRA CHECK FOR ONE RPT ONE BOTH AT FAIR, EXPLAINING BUDGET WILL NOT PERMIT MORE SPACE ALTHOUGH PUREWAY WOULD LIKE MORE. DISPLAY MATERIAL ALREADY IN NIGERIA.
2. ACCOMMODATIONS: TECKAM SAID PUREWAY EXPECTS HAVE 50 BEDROOMS AVAILABLE IN WESTON HOME VILLAGE TO BE ERECTED ON BADAGRY HIGHWAY ABOUT 20 MINUTES WEST OF FAIR SITE. HOTEL DE JAMES IN BADAGRY AND SEPARATE MOTEL TO BE ERECTED ON BENIN BORDER WEST OF BADAGRY ALREADY BOOKED FOR FAIR BY PUREWAY'S NIGERIAN PARTNER, WHO OWNS THEM, AND THEREFORE UNAVAILABLE TO US. TECKAM IS NOT ACCEPTING RESERVATIONS FOR WESTON BEDROOMS UNTIL HE HEARS FROM US. EMBOFF NOTED IT DIFFICULT COUNT ON ROOMS NOT YET ERECTED. TECKAM SAID ROOMS WOULD RENT FOR APPROXIMATELY 25 NAIRA PER BED, WHICH INCLUDES TRANSPORTATION TO AND FROM FAIR, BUT GUESTS MUST FIND OWN MEALS EITHER AT FAIR OR IN BADAGRY. EMBOFF CONCLUDES CANNOT COUNT ON THESE ROOMS EXCEPT FOR OVERFLOW.

3. SHIPPING: MIGHT HAVE BETTER LUCK WITH PUREWAY'S SHIPPING
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ASSOCIATE, INTERNATIONAL MARKETING CONSULTANT, INC., WILLIAMSPORT, PA. TELEPHONE 717 326-6874 OR 323-0843. TECKAM SAYS FIRM RUNS ONE SHIP MONTHLY THROUGH COTONOU, WEST OF BADAGRY. SHIP USUALLY HAS SURPLUS SPACE AND IS EXTREMELY SUCCESSFUL IN DELIVERING GOODS TO LAGOS AREA SAFELY AND QUICKLY. THERE IS OR SHORTLY WILL BE DIRECT HIGHWAY FROM COTONOU TO FAIR VIA BADAGRY.

4. ACTIONS REQUESTED:

A. PLS CONFIRM ONE BOTH FOR PUREWAY. CHECK IS FOR NAIRA 1,956 REPRESENTING DOLS 3,000. PLS ADVISE IF THIS AMOUNT CORRECT. PLS ADVISE NLT JULY 28 WHETHER TO POUCH PA CHECK OR TO HOLD HERE.

B. ADVISE IF WE SHOULD BOOK ANY WESTON HOME BEDROOMS.

C. SUGGEST VIGNAULT CHECK WILLIAMSPORT FIRM TO DETERMINE WHETHER IT HAS USEFUL SHIPPING ALTERNATIVE. IF WORTH INVESTIGATING FURTHER VIGNAULT SHOULD OBTAIN REPUBLIC OF BENIN VISA WASHINGTON IN ADDITIONAL NIGERIAN VISA.  
WYMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**TAGS:** BEXP, NI  
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**Review Markings:**  
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